

# FACT5HE 032025

#### **About Ten Square Games S.A.:**

Ten Square Games is a visionary game developer committed to delivering captivating and immersive gaming experiences in a free-to-play model. It consists of about 320 people working in studios in Wrocław and Warsaw. Ten Square Games S.A. acquired the Rortos studio in Verona, as well as a minority stake in the Krakow Gamesture studio.

The Group's portfolio includes, among others: Fishing Clash, one of the world's most popular 3D fishing simulators, Hunting Clash, a realistic hunting simulator. Real Flight Simulator – a top-recognized flight sim title, and the fast-growing Wings of Heroes. Lately, the TSG Group launched two games: Trophy Hunter on July 3rd, 2025 and Real Combat Simulator on October 7, 2025 globally.

#### Q2 & H1 2025 Financial Results

03 2025

**Q1-Q3** 2025



PLN 256.0M Bookings





















PLN **87.8**M

**Cash flow from** operating activities

#### Geographical breakdown of bookings (in PLN M):

109 394 654

2.7%

#### **North America**

bookings Q1-Q3 2025

share in bookings in Q1-Q3 2025 42.6%

# **South America**

share in bookings in Q1-Q3 2025

7 054 259 bookings Q1-Q3 2025

bookings Q1-Q3 2025 256 850 282

Europe

including Poland

bookings Q1-Q3 2025

bookings Q1-Q3 2025

share in bookings in Q1-Q3 2025

share in bookings in Q1-Q3 2025

**Africa** bookings Q1-Q3 2025

share in bookings in Q1-Q3 2025

#### Asia

107 443 209

14 540 182

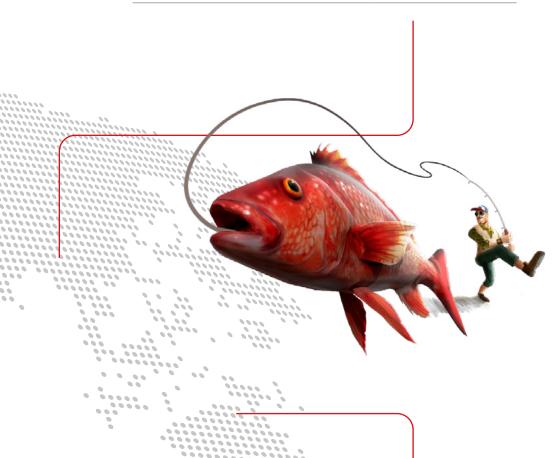
41.8%

**5.7%** 

bookings Q1-Q3 2025 26 059 141

10.1%

share in bookings in Q1-Q3 2025



#### **TOTAL BOOKINGS**

share in bookings in Q1-Q3 2025 100.0%

1964 979

#### **Australia and Oceania**

bookings Q1-Q3 2025

share in bookings in Q1-Q3 2025 1.9%

#### Portfolio performance in Q1-Q3 2025





**y-o-y** 

















20.3% share in Group's total bookings

## Q3 2025: Advancing TSG's Portfolio Transformation

0.8%





expanding content and executing targeted marketing strategy ahead of Q4 seasonality





4 934 040

## **Rebuilding Core Titles**

advancing the complex rebuild process of Fishing Clash and Hunting Clash



## **Scaling Wings of Heroes**

increased marketing investment based on new benchmarks – record-high quarter for UA spend in game's history



# **Developing New Projects**

Global launch of Real Combat Simulator and creation of a new prototype: expanding the innovation pipeline

#### SELECTED FINANCIAL DATA (data in PLN)

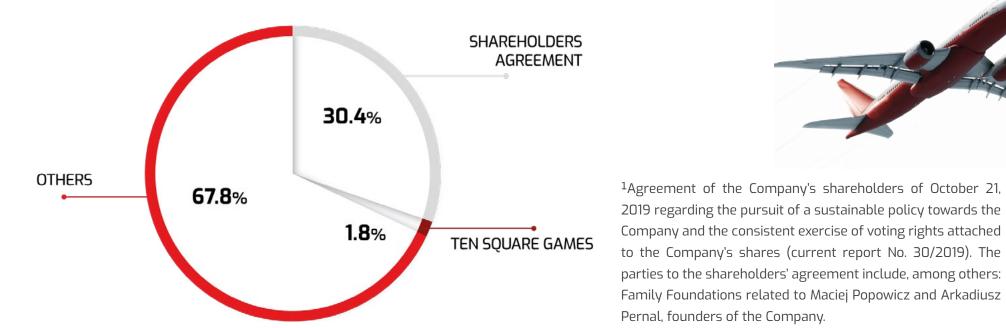
|   | 1Q 2024     | 2Q 2024    | 3Q 2024     | 4Q 2024    | 2024        | 10 2025    | 20 2025    | 3Q 2025    |
|---|-------------|------------|-------------|------------|-------------|------------|------------|------------|
| Revenues from sales of services           | 100,118,218 | 97,998,937 | 93,979,043  | 94,356,923 | 386,453,121 | 96,652,992 | 84,435,152 | 90,384,348 |
| bookings:                                 | 99,660,700  | 96,229,994 | 102,306,488 | 99,938,858 | 398,136,040 | 90,461,427 | 81,395,618 | 84,993,237 |
| - from Fishing Clash                      | 61,219,111  | 59,597,431 | 62,158,791  | 59,644,358 | 242,619,691 | 52,643,140 | 48,709,762 | 47,133,542 |
| - from Let's Fish                         | 1,732,040   | 1,763,927  | 1,609,632   | 2,227,217  | 7,332,816   | 2,024,803  | 2,190,763  | 2,274,784  |
| - from Wild Hunt                          | 2,209,336   | 2,033,024  | 1,898,167   | 2,258,507  | 8,399,034   | 1,999,937  | 1,700,447  | 1,648,248  |
| - from Hunting Clash                      | 23,732,405  | 22,109,844 | 22,979,316  | 21,353,423 | 90,174,988  | 18,637,608 | 15,227,407 | 14,568,690 |
| - from Trophy Hunter                      | n/a         | n/a        | n/a         | n/a        | n/a         | 29,697     | 43,177     | 3,185,012  |
| - from Wings of heroes                    | 2,922,235   | 3,494,706  | 5,638,924   | 7,086,439  | 19,142,304  | 7,291,234  | 6,294,386  | 8,397,619  |
| - from Real Flight Simulator              | 4,928,520   | 4,766,550  | 5,494,874   | 5,394,889  | 20,584,833  | 5,297,592  | 5,193,527  | 5,469,157  |
| - from other titles                       | 2,917,053   | 2,464,512  | 2,526,784   | 1,974,025  | 9,882,374   | 2,567,113  | 2,079,326  | 2,316,185  |
| - deferred income                         | 457,518     | 1,768,943  | -8,327,445  | -5,581,935 | -11,682,919 | 6,191,565  | 3,039,534  | 5,391,111  |
| Costs of goods and services sold          | 19,389,790  | 15,863,351 | 15,785,942  | 15,282,339 | 66,321,422  | 15,012,917 | 14,795,906 | 15,628,006 |
| Gross profit from sales                   | 80,728,428  | 82,135,586 | 78,193,101  | 79,074,584 | 320,131,699 | 81,640,075 | 69,639,246 | 74,756,342 |
| Other operating revenues                  | 1,136,526   | 452,327    | 182,823     | 380,335    | 2,152,011   | 206,516    | 386,004    | 236,850    |
| Selling costs                             | 54,950,259  | 51,954,122 | 55,896,498  | 53,049,158 | 215,850,037 | 44,823,513 | 39,142,065 | 47,193,660 |
| - including marketing costs               | 19,807,135  | 19,357,945 | 24,714,879  | 22,658,472 | 86,538,431  | 15,602,094 | 12,727,474 | 20,063,875 |
| - including commission costs              | 28,370,749  | 26,426,711 | 24,978,911  | 25,921,147 | 105,697,518 | 24,167,235 | 20,517,077 | 21,660,625 |
| - including other selling costs           | 6,772,375   | 6,169,466  | 6,202,708   | 4,469,539  | 23,614,088  | 5,054,184  | 5,897,514  | 5,469,160  |
| General and administrative costs          | 7,509,077   | 7,058,275  | 6,683,275   | 6,722,854  | 27,973,481  | 6,383,216  | 6,976,027  | 6,048,494  |
| Other operating expenses                  | 297,122     | 297,205    | 189,206     | 1,435,710  | 2,219,243   | 21,043     | 245,590    | 73,494     |
| - including impairment losses             | 0           | 0          | 0           | 1,194,285  | 1,194,285   | 0          | 19,149     | 16,796     |
| - including other operating costs         | 297,122     | 297,205    | 189,206     | 241,425    | 1,024,958   | 21,043     | 226,441    | 56,698     |
| Operating profit                          | 19,108,496  | 23,278,311 | 15,606,945  | 18,247,197 | 76,240,949  | 30,618,819 | 23,661,568 | 21,677,544 |
| Financial revenues                        | 2,578,927   | 762,502    | -820,922    | 2,973,941  | 5,494,448   | 1,303,783  | 1,161,426  | 114,186    |
| Financial expenses                        | 725,782     | 820,055    | 1,024,205   | 4,995,118  | 7,565,160   | 1,576,130  | 2,838,178  | 2,250,328  |
| Profit (loss) on control loss             | 0           | 0          | 0           | 0          |             | 0          | 0          | 0          |
| Profit (loss) on investment in associates | -241,807    | 46,197     | 126,275     | 137,623    | 68,288      | -66,935    | 442,583    | 107,763    |
| Profit before tax                         | 20,719,834  | 23,266,955 | 13,888,093  | 16,227,067 | 74,101,949  | 30,279,537 | 22,427,397 | 19,649,167 |
| Income tax                                | 2,779,874   | 1,243,728  | 1,383,007   | 1,618,312  | 7,024,921   | 2,793,770  | 2,470,235  | 1,860,107  |
| Net profit from continuing operations     | 17,939,960  | 22,023,227 | 12,505,086  | 14,608,755 | 67,077,028  | 27,485,767 | 19,957,164 | 17,789,058 |
| Net profit                                | 17,939,960  | 22,023,227 | 12,505,086  | 14,608,755 | 67,077,028  | 27,485,767 | 19,957,164 | 17,789,058 |
| EBITDA                                    | 23,614,056  | 27,707,066 | 19,560,220  | 23,314,907 | 94,196,249  | 33,792,124 | 26,774,781 | 24,957,659 |
| Adjusted EBITDA                           | 27,489,559  | 27,343,313 | 26,515,574  | 28,385,903 | 109,734,349 | 30,509,397 | 27,045,217 | 22,080,010 |

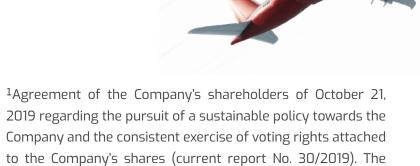
#### **Balance sheet** (data in PLN)

| Data ice Sileet (data iii i e                          | 11)         |             |             |             |             |             |             |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Consolidated data                                      | 31.03.2024  | 30.06.2024  | 30.09.2024  | 31.12.2024  | 31.03.2025  | 30.06.2025  | 30.09.2025  |
| ASSETS   |             |             |             |             |             |             |             |
| Total fixed assets                                     | 214,233,932 | 212,420,191 | 208,411,259 | 206,435,574 | 198,608,607 | 198,595,234 | 198,770,914 |
| Total current assets                                   | 152,186,118 | 158,747,862 | 187,623,347 | 210,414,131 | 232,815,565 | 137,161,428 | 159,497,985 |
| inluding cash and cash equivalents                     | 76,783,946  | 94,971,130  | 121,389,129 | 143,774,851 | 172,376,855 | 83,421,982  | 107,469,689 |
| Total assets   | 366,420,050 | 371,168,053 | 396,034,606 | 416,849,705 | 431,424,172 | 335,756,662 | 358,268,899 |
| EQUITY AND LIABILITIES                                 |             |             |             |             |             |             |             |
| Share capital  | 733,482     | 733,482     | 733,482     | 647,600     | 647,600     | 647,600     | 647,600     |
| Equity attributable to equity holders of parent entity | 275,602,503 | 308,155,305 | 291,010,934 | 243,263,256 | 266,574,880 | 190,872,795 | 211,499,444 |
| Total equity   | 275,602,503 | 308,155,305 | 291,010,934 | 243,263,256 | 266,574,880 | 190,872,795 | 211,499,444 |
| Total long-term liabilities                            | 46,659,137  | 48,865,740  | 29,464,924  | 25,410,058  | 23,000,858  | 6,965,511   | 8,054,215   |
| Total short-term liabilities                           | 138,251,944 | 144,476,494 | 137,627,436 | 148,176,391 | 141,848,434 | 137,918,356 | 138,715,240 |
| Total liabilities                                      | 184,911,081 | 193,342,234 | 167,092,360 | 173,586,449 | 164,849,292 | 144,883,867 | 146,769,455 |
| Total equity and liabilities                           | 460,513,584 | 501,497,539 | 458,103,294 | 416,849,705 | 431,424,172 | 335,756,662 | 358,268,899 |

#### **Stockholders**

The share capital of Ten Square Games is **PLN 647 600** and is divided into **6 476 000** bearer shares with nominal value of PLN 0.10 each. Number of shares as at 12.11.2025





#### **Management Board**





**CHIEF EXECUTIVE OFFICER** 

Andrzej Ilczuk has been working in TSG since 2019. He became Company's CEO in 2023.



## Magdalena Jurewicz

MEMBER OF THE BOARD / CHIEF FINANCIAL OFFICER

Magdalena Jurewicz has been working in TSG since 2018. She has extensive experience in managing finance operations of companies.



#### Janusz Dziemidowicz

MEMBER OF THE BOARD / CHIEF TECHNOLOGY OFFICER

Janusz Dziemidowicz has been working in Ten Square Games since its establishment in 2011.

#### New strategic initiatives



**Global launch of Real Combat Simulator** on October 7, 2025 - a unique project without direct market competition to test the potential of a new opportunity in mobile flight simulation segment



A new prototype inspired by engaging gameplay used in Trophy Hunter. The project will market tested in Q4 2025 and is the first attempt to broaden TSG's portolio beyong fishing, hunting and flight sim.













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#### Investor relations

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